



VSCA SCHOOL CANTEEN PROFITABILITY WORKSHOP

to help improve the “financial efficiency” of school food services

(“school food service” = school canteen, tuckshop, cafeteria, contracted/leased/outsourced/privatised canteen; local shop providing school lunches; vending machines; food in curriculum activities / sports days / celebrations etc)



Is your school canteen run as a service?

Do you cover your costs?

Do profits from your school canteen fund vital school necessities?



How sustainable is your school canteen?

Are you concerned about its viability?

Is it possible to implement government healthy canteen policy and maintain profitability?

Would you like to learn more about how to control costs and run a more profitable business?



This 2 hour VSCA Workshop is being offered in local areas

for representatives of any schools wanting to explore ways

to maximise the “financial efficiency” of their food service operations:

- * What are the key components for a profitable school canteen?
- * How can you maximise your potential?
- * What are the most likely causes of lack of profit?
- * What is “mark up”?
- * How do you calculate “selling price”?
- * How secure is your stock and your money?
- * Do you stock take? Is your stock being taken?
- * What is portion control?
- * What are standard recipes?
- * How do you cost recipes?
- * How can you avoid wastage?
- * Is anything eating your profits?
- * What are the 4 P’s of profitability?



This workshop is a professional development opportunity for you to:

- * learn additional management skills
- * gain practical advice
- * get up-to-date information
- * meet and network with other local schools in your area, and
- * tap into peer support



Interested? Please complete and return registration of interest form or contact VSCA by email, phone, fax or snail mail.

Like to host a workshop? Please contact VSCA



NB. Special “mates rates” to attend this workshop apply for current VSCA members. Please see VSCA’s website (www.vsca.org.au) for VSCA membership information. You can apply to join online or download and complete a membership application.

Copyright © August 2010, Victorian School Canteen Association Inc and VSCA Canteen Services Pty Ltd

VSCA Canteen Profitability Workshop is a joint initiative of the Victorian School Canteen Association Inc (Inc A0013400G) & VSCA Canteen Services Pty Ltd (ABN 20 062 392 983)

VSCA, PO Box 1035, Box Hill Vic 3128.

Phone: 03 9890 4203 Fax: 03 9890 1601 Email: vsca@bigblue.net.au Web: www.vsca.org.au

VSCA - in 2010, proudly celebrating 27+ years of helping schools to happy munching!



REGISTRATION OF INTEREST VSCA SCHOOL CANTEEN PROFITABILITY WORKSHOP

To register Interest, please contact VSCA by phone or email or complete and return this form to VSCA at any time by fax, email or snail mail. We will contact you with further details. Thank you and happy munching!

NAME:

SCHOOL:

POSITION:

PHONE: FAX: MOBILE:

EMAIL:

1. I am interested in attending a VSCA Canteen Profitability Workshop: YES NO

2. Number of people from my school who may wish to attend with me:

3. Best day/s and time/s that would suit us to attend a workshop: (please circle or detail)

MON TUES WED THURS FRI SAT SUN

DURING SCHOOL HOURS OUT OF SCHOOL HOURS

MORNING LUNCHTIME AFTERNOON AFTER SCHOOL EVENING

OTHER (please detail).....

4. We would like to host a VSCA Canteen Profitability Workshop: YES NO

5. We have a suitable venue: (please circle or detail)

Minimum requirement is a space with chairs, one or two tables and a power point for the VSCA urn!
Access to a digital projector and screen would be an extra help!

WITHIN OUR SCHOOL

LOCAL COMMUNITY CENTRE

LOCAL HALL

OTHER (please detail)

6. Any Other Comments:

.....
.....
.....
.....

